

**For Greenville News, Spartanburg Herald and GSA Business Journal**

FOR IMMEDIATE RELEASE  
August 14, 2009

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**SDI Networks Sells to AT-NET, Creating Carolinas-Based IT Powerhouse**

GREENVILLE – Placing itself among the largest information technology companies headquartered in the Carolinas, Charlotte-based AT-NET Services, Inc. has acquired SDI Networks of Greenville.

The combined company has 70 employees in six cities and annual revenue of \$30 million. The SDI offices will begin operating as AT-NET on August 15.

“We are excited about doing business with our combined staffs,” said Jeffrey King, president of AT-NET. “We’re keeping the best features of each company. Our customers will see vast improvements in our processes and top quality will continue to mark our performance.”

SDI Networks was owned by John Ludwig Jr., who faces charges stemming from an unfortunate set of personal circumstances.

“In selling the company, John Ludwig knowingly did the right thing for his employees,” King said. “He also made sure his customers will continue to receive the best in information technology services.”

The vast majority of SDI employees will have a job with AT-NET, King said, adding that SDI’s Mike Schmidt in sales and Bob Cress in engineering will have prominent roles in AT-NET.

AT-NET will continue to emphasize certified technology solutions from partners like Cisco Systems, Microsoft, and other best of breed manufacturers, King said, and will maintain its concentration on small to medium-sized firms and the public sector.

Moving into the 13,000-square-foot AT-NET headquarters on Southern Pine Boulevard in Charlotte will be 10 workers from the SDI Charlotte office in Carmel Executive Park. Besides Charlotte and Greenville, the combined company has offices in Columbia and Charleston in South Carolina as well as Atlanta and Knoxville, TN.

“We can design, build and manage a turnkey information technology system for any individual business or institutional need,” King said.

“A lot of potential customers feel stuck and unable to receive adequate technical support,” he added. “We’re here to become a trusted advisor and keep IT running smoothly. We want to build relationships in which we are a long-term part of an organization’s continued success.

Quick response will remain an AT-NET hallmark, King said. "You can reach one of our engineers in five minutes," he said. "We can respond to most customer problems within an hour, and even faster in an emergency."